



Press information
2006-June-27

Opus gets break through order from BMW AG in Germany.

Opus Prodox AB, in Sweden, has received an order for TripLog[®] electronic drivers log systems from the German car manufacturer BMW. The initial order, won in competition with German drivers log manufacturers, is worth 1,7 MSEK and covers development of a BMW specific drivers log system and delivery of test series. The order will be followed by a serial delivery contract and is a major break through for Opus on the German market for drivers log systems, which is very hot at the moment due to a new legislation since may this year.

BMW is annually selling approx. 210 000 cars on the German market. According to BMW:s own estimations approx. 40 000 of them are sold to independent business people (Freiberufler), who are affected by the new legislation. Opus will develop a customized version of the TripLog[®]PRO to be sold under BMW brand as an original accessory. The BMW drivers log product will be sold through the distributor network in Germany, but also in other countries where there is a need for such a product. The market price for most drivers log systems in Germany is between 800:- and 1200:- Euro ex. VAT.

- It is very rewarding for Opus that we have won this contract, says Magnus Greko, Managing Director of Opus. - BMW is a prestigious customer and a very important reference for Opus, both in Germany as well as on an international base. - It is difficult to estimate the volume of the sales to BMW in the future, Magnus continues, but we are confident and are preparing for mass production in low cost countries to be able to meet the demand.

In May 2006, a new legislation demanding extended reporting of company car usage for independent business people was issued in Germany. The new legislation stipulates that a driver's logbook must be kept as well as that the business and private trips must be separately accounted for. Further on, in order to be able to charge the vehicle costs to the business, the business mileage must exceed 50 % of the total annual driving. During 2006 the government will accept a logbook for a three months period which will be calculated into a year, but for 2007 the driver must fill in a log book for the usage during a complete year. There are approx. 45 million cars in Germany today, whereof approx. 3,5 million are registered to independent business people. (source: Statistisches Bundesamt, Kraftfahrt Bundesamt)

This press info is also available in Swedish at www.opus.se

For more information or photos please contact:

Magnus Greko, Managing Director
Opus Prodox AB
Phone: +46 (0) 31 748 34 91
E-mail: magnus@opus.se
WEB: www.opus.se

Short about Opus:

The business idea of Opus Prodox AB is to develop, produce and sell products within Emission & Diagnostics, Fleet Management and Wireless Vehicle Inspection for the global market. The products include emission analyzers, diagnostic equipment, electronic driver log systems, Fleet Management systems and systems for Remote OBD. The company is selling in more than 30 countries all over the world. Opus is a public company and was listed on the "Aktietorget" list (Stockholm Stock Exchange Trading System) in April 2006. The company has 18 employees and the turnover was 21,3 MSEK in 2005.